



# BUSINESS PLAN CATALOGUE

A Complete Guide to Our Mathematically  
Calculated Business Plan

**Fighter Always Win**

FIGHTER SUCCESS SYSTEM PVT. LTD.

## HOW TO BECOME A DIRECT SELLER

1. Free registration
2. Register through our website: [www.asclepiuswellness.com](http://www.asclepiuswellness.com)
3. Update KYC
4. Go through terms & conditions, agree & put signature through O.T.P.
5. You will get your user code and password instantly

After registration anyone can start Business with Asclepius Wellness by simply purchasing products as per their choice & needs as Direct Sellers.

### KEY BENEFITS OF OUR CONCEPT AND MATHEMATICALLY CALCULATED BUSINESS PLAN

1. To direct support to self corresponding organization.
2. To clarify and explain the commission on calculation basis with mathematical manner.
3. To distribute the Sales Commission on the basis of achieved sales goal to direct sellers.
4. All Sales Commissions exclusively depends upon product purchase/sale by direct sellers and corresponding organizations.
5. No condition on limit of direct sellers.
6. No joining/enrollment/registration fees to become direct seller.
7. No commission payment is paid on recruitment basis to direct sellers.
8. Mathematically calculated business plan.
9. Only purchase/sale of products is first and last option to boost/earn commissions by direct sellers.
10. No kit or joining fees: To earn sales commission purchases/sale of any product which is having sales point and these sales point is the base for entitlement of sales commission.
11. Direct seller platform is exclusively opened for consumers.
12. Direct seller means the direct selling agent who work independently as own business.

### DIRECT SELLER BENEFITS

S.No.	CATEGORY	BENEFITS FOR DIRECT SELLER
1.	Self Purchase from 1 to 26 SP.	<ul style="list-style-type: none"> <li>● Lifetime Retail Discount 5% to 50% on Every Products of Company.</li> </ul>
2.	Self Purchase Sales Point accumulated to 27 SP to 51 SP.	<ul style="list-style-type: none"> <li>● Eligible for Sales Growth Commission.</li> <li>● Eligible for Monthly Sales Performance Commission</li> <li>● Eligible for Star Sales Leadership Commission.</li> <li>● Eligible for Ambassador Club Leadership Commission.</li> <li>● Eligible for Elite Brand Ambassador Club Commission.</li> <li>● Eligible for Diamond Monthly Sales Royalty Commission.</li> <li>● Eligible for Blue Diamond Monthly Sales Royalty Commission.</li> <li>● Eligible for Preferred Customer Sales Commission.</li> </ul>
3.	Self Purchase Sales Point accumulated to 52 SP to 99 SP.	<ul style="list-style-type: none"> <li>● Eligible for Sales Growth Commission.</li> <li>● Eligible for Monthly Sales Performance Commission</li> <li>● Eligible for Star Sales Leadership Commission.</li> <li>● Eligible for Ambassador Club Leadership Commission.</li> <li>● Eligible for Elite Brand Ambassador Club Commission.</li> <li>● Eligible for Diamond Monthly Sales Royalty Commission.</li> <li>● Eligible for Blue Diamond Monthly Sales Royalty Commission.</li> <li>● Eligible for Preferred Customer Sales Commission.</li> </ul>
4.	Self Purchase Sales Point accumulated to 100 SP & above.	<ul style="list-style-type: none"> <li>● Eligible for Sales Growth Commission.</li> <li>● Eligible for Monthly Sales Performance Commission</li> <li>● Eligible for Star Sales Leadership Commission.</li> <li>● Eligible for Ambassador Club Leadership Commission.</li> <li>● Eligible for Elite Brand Ambassador Club Commission.</li> <li>● Eligible for Premium Star Sales Performance Commission.</li> <li>● Eligible for Diamond Monthly Sales Royalty Commission.</li> <li>● Eligible for Blue Diamond Monthly Sales Royalty Commission.</li> <li>● Eligible for Preferred Customer Sales Commission.</li> </ul>

## 9-TYPE OF SALES COMMISSION

The Company is providing pure Sales Commission on the basis of product purchase/sale by Direct Sellers & their Corresponding Organizations as mentioned below:-

1. SALES GROWTH COMMISSION.
2. MONTHLY SALES PERFORMANCE COMMISSION.
3. STAR SALES LEADERSHIP COMMISSION.
4. AMBASSADOR CLUB LEADERSHIP COMMISSION.
5. ELITE BRAND AMBASSADOR CLUB COMMISSION.
6. PREMIUM STAR SALES PERFORMANCE COMMISSION.
7. DIAMOND MONTHLY SALES ROYALTY COMMISSION.
8. BLUE DIAMOND MONTHLY SALES ROYALTY COMMISSION.
9. PREFERRED CUSTOMER SALES COMMISSION.

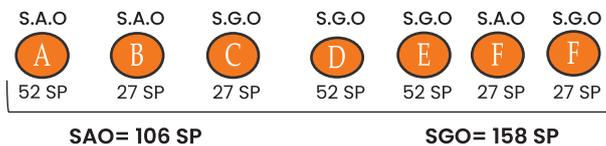
### KINDLY NOTE THAT

1. SP means, described sales point which has been assigned to the products of company.
2. SAO means SALES ACHIEVEMENT ORGANIZATION and SGO means SALES GENERATION ORGANIZATION in which one can generate unlimited direct sellers.
3. The Company is providing pure sales commission on behalf of the purchase/sale of products by direct sellers only.
4. Total equivalent SP generated in corresponding organizations with 50 SP is called cycle.
5. Premium Star Direct Seller Means: One who qualifies the maximum eligible sales growth commission from corresponding sales organizations with equivalent 20000 SP.

### A. SALES GROWTH COMMISSION

The Company shall provide Sales Growth Commission as Rs. 45 for each 1 SP on the achievement of specified purchase/sale by the direct seller in corresponding organizations as mentioned below-

#### Example - A



Total S.A.O Sales Point = 106 SP      Total S.G.O Sales Point = 158 SP

Equivalent ORGANIZATIONS S.P of A = 100,  
Non Equivalent ORGANIZATIONS Balance : S.A.O = 6 SP  
SP will be count in next week business : S.G.O = 58 SP

#### Example - B



Total S.A.O Sales Point = 140 SP      Total S.G.O Sales Point = 58 SP

Equivalent ORGANIZATIONS S.P of B = 50,  
Non Equivalent ORGANIZATIONS Balance SP : S.A.O = 90 SP  
will be counted in next week business : S.G.O = 8 SP

## **FORMULA FOR CALCULATION OF SALES GROWTH COMMISSION**

$$\text{(SGCR) Sales Growth Commission Rate} = \frac{\text{Total S.P Of Company in that week} \times \text{Rs. 45}}{\text{Total Equivalent S.P cycle of company in that week}}$$

Total SP of Company means = Total sales point in respect of overall turnover of the company in that week.

### **For Example :**

From Above mentioned Diagrams = A EQUIVALENT ORGANIZATIONS SP = 100SP  
B EQUIVALENT ORGANIZATIONS SP = 50 SP

### **Example - A**

Total S.P turnover in that week = 1750000 SP  
Sales Growth Commission will be = Rs. 45.00 per SP  
1750000 SP x Rs. 45.00 = Rs. 7,87,50,000  
Total equivalent SP cycle of company in that week = 1,58,000  
 $\frac{\text{Rs. 7,87,50,000}}{1,58,000} = \text{Rs. 498.41}$

To get SGCR for per SP =  $\frac{\text{Rs. 498.41}}{50 \text{ SP}} = \text{Rs. 9.96 (SGCR)}$

From Above calculation, Rs. 9.96/- is Sales Growth Commission Rate.

Maximum value of 1 SP is Rs. 10/- or actual SGCR, whichever is lower.

For A:- SGC is = 100 SP x 9.96 = Rs. 996.00

For B:- SGC is = 50 SP x 9.96 = Rs. 498.00

### **Example - B**

Total S.P turnover in that week = 1750000 SP  
SALES growth COMMISSION will be = Rs. 45.00 per SP  
1750000 SP x Rs. 45.00 = Rs. 7,87,50,000.00  
Total equivalent S.P cycle of company in that week = 150000 (SGCR)  
 $\frac{\text{Rs. 7,87,50,000}}{150000} = \text{Rs. 525}$

To get SGCR for per SP =  $\frac{\text{Rs. 525}}{50 \text{ SP}} = \text{Rs. 10.5 (SGCR)}$

From Above calculation, Rs. 10.5/- is Sales Growth Commission Rate.

Maximum value of 1 SP is Rs. 10/- or actual SGCR, whichever is lower.

For A :- SGC is = 100 SP x 10 = Rs. 1000.00

For B :- SGC is = 50 SP x 10 = Rs. 500.00

### **NOTE:-**

- Maximum value of 1 SP is Rs. 10/- or actual SGCR, whichever is lower.
- Direct sellers will be eligible to get commission when Direct Sellers purchase/sale product of 100 SP in any one organization & 50 SP in another corresponding organization.

### **KINDLY NOTE THAT-**

1. Maximum value of 1 SP is Rs. 10/- or actual SCR, whichever is lower.
2. Minimum Sales Growth Commission shall be Rs. 500 on minimum equivalent 50 SP in corresponding organization.
3. Direct Seller will be eligible to Get Sale Growth Commission when Direct Seller purchase/sale product of 100 SP in any one organization & 50 SP in another corresponding organization. Then Direct Seller will be eligible for 1st Sales Growth Commission of Rs. 500.
4. For such SALES GROWTH COMMISSION, every Direct seller shall be authorized to Create unlimited Sales Achievement Organization or Sales Generation Organization, depends upon the own skill and expertise of the Direct seller.
5. Sales Growth Commission shall be paid to the Direct sellers on their achieved equivalent sales point from corresponding organizations as the result of product purchased/sale by the own Direct and Indirect sales organization.
6. For such Commission, Every Direct seller may engage unlimited directs in own sales team as Direct seller to promote sales of the company in corresponding organizations.
7. Direct seller shall promote, trained, develop expertise to direct sellers who are under own corresponding organizations to create/explore maximum sales of product in the company.
8. Direct seller may guide, help, promote, Train to achieve sales point criteria to all direct sellers who are under his own corresponding organizations.
9. To maintain & get such Sales Growth Commission on regular basis every direct seller have to make self Purchase of 5 SP from 1st to 5th rank, 15 SP from 6th to 8th & 45 SP from 9th to 20th rank direct sellers.

## MAXIMUM ELIGIBLE SALES GROWTH COMMISSION LIMIT

**TABLE-A**

Category of DS	(Sales Point) through self purchase	Initial weekly Maximum Eligibility in respect of the commission (In Rs.)	Equivalent SP
Executive Direct Seller	Self purchase Sales Point accumulated to 27 SP to 51 SP	Rs. 66,000.00	6600 SP
Super Direct Seller	Self purchase Sales Point accumulated to 52 SP to 99 SP	Rs. 1,33,000.00	13300 SP
Premium Direct Seller	Self purchase Sales Point accumulated to 100 SP & above	Rs. 2,00,000.00	20000 SP

**NOTE:-** Every Direct seller can update his/her direct seller code as per their own choice from above mentioned Categories. Option for update direct Seller Code is given in user login panel.

### Increase your weekly Maximum Eligible Sales Growth Commission limit by Rs. 25,000/- each 3rd to 7th Direct

1. When anyone from your 3rd to 7th direct or anyone from his corresponding organizations (SAO & SGO) will achieve 20000 SP organizations equivalent in that week.

Any 3rd Direct self or anyone from his corresponding organizations (SAO & SGO) will achieve 20000 SP in SAO & 20000 SP in SGO	Rs. 25000/- will add to current Maximum Eligible Sales Growth Commission
Any 4th Direct self or anyone from his corresponding organizations (SAO & SGO) will achieve 20000 SP in SAO & 20000 SP in SGO	Rs. 25000/- will add to current Maximum Eligible Sales Growth Commission
Any 5th Direct self or anyone from his corresponding organizations (SAO & SGO) will achieve 20000 SP in SAO & 20000 SP in SGO	Rs. 25000/- will add to current Maximum Eligible Sales Growth Commission
Any 6th Direct self or anyone from his corresponding organizations (SAO & SGO) will achieve 20000 SP in SAO & 20000 SP in SGO	Rs. 25000/- will add to current Maximum Eligible Sales Growth Commission
Any 7th Direct self or anyone from his corresponding organizations (SAO & SGO) will achieve 20000 SP in SAO & 20000 SP in SGO	Rs. 25000/- will add to current Maximum Eligible Sales Growth Commission

Maximum Eligible Sales Growth Commission will increase up to Rs. 1,25,000/- from 3rd to 7th Direct. Increase your weekly Maximum Eligible Sales Growth Commission by Rs. 50,000/- each from 8th to 10th Direct.

1. When anyone from your 8th to 10th direct or anyone from his corresponding organizations (SAO & SGO) will achieve 20000 SP organizations equivalent in that Week.

Any 8th Direct self or anyone from his corresponding organizations (SAO & SGO) will achieve 20000 SP in SAO & 20000 SP in SGO	Rs. 50000/- will add to current Maximum Eligible Sales Growth Commission
Any 9th Direct self or anyone from his corresponding organizations (SAO & SGO) will achieve 20000 SP in SAO & 20000 SP in SGO	Rs. 50000/- will add to current Maximum Eligible Sales Growth Commission
Any 10th Direct self or anyone from his corresponding organizations (SAO & SGO) will achieve 20000 SP in SAO & 20000 SP in SGO	Rs. 50000/- will add to current Maximum Eligible Sales Growth Commission

Maximum Eligible Sales Growth Commission will increase up to Rs. 1,50,000/- from 8th to 10th Direct.



## B. MONTHLY SALES PERFORMANCE COMMISSION

The company shall provide another commission in form of Monthly Sales Performance Commission as Rs. 33.00 for each SP on the achievement of specified purchase/sale by the direct seller in corresponding organizations as mentioned below-

S.A.O   S.A.O   S.G.O   S.A.O  
           
 52 SP   48 SP   100 SP   100 SP  
S.A.O = 200SP & S.G.O = 100SP

**DIRECT SELLER-A**

Qualified for  
1st RANK BRONZE DS

S.A.O   S.A.O   S.G.O   S.G.O   S.A.O   S.A.O  
                 
 154 SP   196 SP   104 SP   196 SP   102 SP   148 SP  
S.A.O = 600SP & S.G.O = 300SP

**DIRECT SELLER-B**

Qualified for  
2nd RANK SILVER DS

S.A.O   S.A.O   S.G.O   S.A.O   S.G.O   S.A.O   S.G.O   S.A.O  
                       
 454   196   106   254   196   192   298   104  
S.A.O = 1200SP & S.G.O = 600SP

**DIRECT SELLER-C**

Qualified for  
3rd RANK GOLD DS

S.A.O   S.A.O   S.G.O   S.A.O   S.G.O   S.A.O   S.G.O   S.A.O  
                       
 604   304   452   692   346   412   402   388  
S.A.O = 2400SP & S.G.O = 1200SP

**DIRECT SELLER-D**

Qualified for  
4th RANK PLATINUM DS

S.A.O   S.G.O   S.A.O   S.A.O   S.G.O   S.A.O   S.A.O   S.G.O  
                       
 912   1198   888   994   804   1102   904   398  
S.A.O = 4800SP & S.G.O = 2400SP

**DIRECT SELLER-E**

Qualified for  
5th RANK EMERALD DS

S.A.O   S.A.O   S.G.O   S.A.O   S.G.O   S.A.O   S.A.O   S.G.O  
                       
 2022   3498   4478   1996   1504   1508   1996   998  
S.A.O = 12000 SP & S.G.O = 6000 SP

**DIRECT SELLER-F**

Qualified for  
6th RANK TOPAZ DS

S.A.O   S.G.O   S.A.O   S.A.O   S.G.O   S.A.O   S.A.O   S.G.O  
                       
 5512   7498   3488   3986   3204   6506   4508   1298  
S.A.O = 24000 SP & S.G.O = 12000 SP

**DIRECT SELLER-G**

Qualified for  
7th RANK RUBY STAR DS

S.A.O   S.G.O   S.A.O   S.A.O   S.G.O   S.A.O   S.A.O   S.G.O  
                       
 6508   13512   7692   12022   7484   15012   6766   3004  
S.A.O = 48000SP & S.G.O = 24000SP

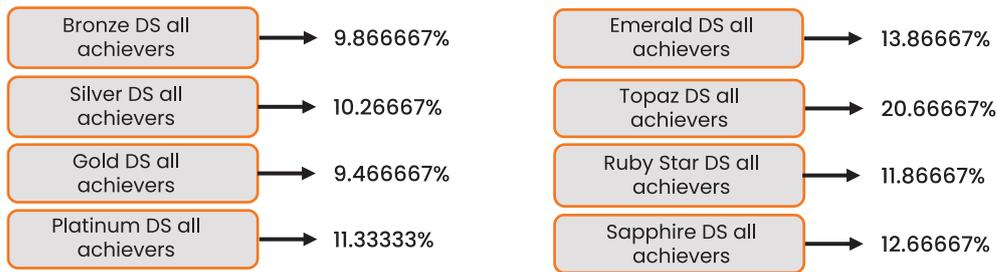
**DIRECT SELLER-H**

Qualified for  
8th SAPPHIRE STAR DS

**KINDLY NOTE:-**

1. Sales Point shown in above Diagrams are total of Respective Direct Seller Corresponding Organizations.
2. To achieve any Rank, each individual must have to make new purchases/sale in corresponding organizations as per sales point shown for that rank, SP of previous rank will not be valid in any new rank.

**Such Monthly Sales Performance Commission will be distributed as per below mentioned percentage of Monthly Sales Performance Commission as calculated below:-**



**KINDLY NOTE THAT**

1. In Monthly Sales Performance Commission, Company shall distribute Rs. 33.00 for each 1 SP as explained below.
  2. 1st to 8th Rank Monthly sales Performance Commission shall be calculated and distributed among all achieved of 1st to 8th Rank on monthly basis with % of Rs. 33.00
  3. To consider the Rank to receive Monthly sales Performance Commission it shall be calculated on the basis of sales point accumulated in corresponding organizations on monthly basis as mentioned below.
  4. To maintain & get such Monthly Sales Performance commission on regular basis a self Purchase of 5 SP from 1st to 5th Rank & 15 SP from 6th to 8th Rank Direct Sellers should be done on monthly basis.
  5. Monthly sales Performance Commission would be calculated on monthly basis i.e. at the end of each month.
  6. If the achievers of such commission in particular category is more than one then company shall distributed such commission in all achievers equally as mentioned in the example below.
1. The company shall provide maximum Monthly sales Performance Commission as below mentioned prescribed limit.

**FORMULA OF CALCULATION- MONTHLY SALES PERFORMANCE COMMISSION**

1. Monthly Sales Performance Commission (1st to 8th Rank)

Suppose,

Monthly Total SP Turnover of Company = 7000000 SP

Distribution @Rs. 33 per SP Rs. 33 x 7000000 SP = Rs. 23,10,00,000/-

(will be distributed as per % of rank wise)

**Example For Bronze Rank, Total Achievers = 15,168**

$$\text{Fund for Distribution Rs. 23,10,00,000} \times \frac{9.866667}{100} = \text{Rs. 2,27,92,000.77/-}$$

$$\text{Monthly Sales Commission Rate (MSCR)} = \frac{2,27,92,000.77}{15,168} = \text{Rs. 1,502.64/-} \quad (\text{Each will get Rs. 1500/- up to max. prescribed limit})$$

**Example For Ruby Star Rank, Total Achievers = 119**

$$\text{Fund for Distribution} = \text{Rs. 23,10,00,000} \times \frac{11.86667}{100} = \text{Rs. 2,74,12,007.70/-}$$

$$\text{Monthly Sales Commission Rate (MSCR)} = \frac{\text{Rs. 2,74,12,007.70}}{119} = \text{Rs. 2,30,353/-} \quad (\text{Each will get Rs. 2,30,000/- up to max. prescribed limit})$$

S.No.	Rank.	Monthly sales Performance Commission
1	BRONZE DS all Achievers	9.866667% of <b>Monthly Sales Performance Commission</b> as calculated above or up to maximum prescribed limit of Rs. 1500/- whichever is lower
2	SILVER DS all Achievers	10.266667% of <b>Monthly Sales Performance Commission</b> as calculated above or up to maximum prescribed limit of Rs. 4,500/- whichever is lower
3	GOLD DS all Achievers	9.466667% of <b>Monthly Sales Performance Commission</b> as calculated above or up to maximum prescribed limit of Rs. 9,000/- whichever is lower
4	PLATINUM DS all Achievers	11.333333% of <b>Monthly Sales Performance Commission</b> as calculated above or up to maximum prescribed limit of Rs. 20,000/- whichever is lower
5	EMERALD DS all Achievers	13.866667% of <b>Monthly Sales Performance Commission</b> as calculated above or up to maximum prescribed limit of Rs. 45,000/- whichever is lower
6	TOPAZ DS all Achievers	20.666667% of <b>Monthly Sales Performance Commission</b> as calculated above or up to maximum prescribed limit of Rs. 1,70,000/- whichever is lower
7	RUBY STAR DS all Achievers	11.866667% of <b>Monthly Sales Performance Commission</b> as calculated above or up to maximum prescribed limit of Rs. 2,30,000/- whichever is lower
8	SAPPHIRE DS all Achievers	12.666667% of <b>Monthly Sales Performance Commission</b> as calculated above or up to maximum prescribed limit of Rs. 3,60,000/- whichever is lower

### C. STAR SALES LEADERSHIP COMMISSION

The company shall provide another commission in form of **Star Sales Leadership Commission** as Rs. 15.00 for each 1 SP on the achievement of specified purchase/sale by the direct seller in corresponding organizations as mentioned below -

#### DIRECT SELLER-A

<u>S.A.O</u>	<u>S.G.O</u>	<u>S.A.O</u>	<u>S.A.O</u>	<u>S.G.O</u>	<u>S.A.O</u>	<u>S.A.O</u>	<u>S.G.O</u>	<u>S.A.O</u>	<u>S.A.O</u>	<u>S.G.O</u>
<b>A</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>B</b>	<b>D</b>	<b>E</b>	<b>C</b>	<b>F</b>	<b>G</b>	<b>D</b>
9478	22356	10522	25024	13046	23976	12012	7678	14086	902	4920

**S.A.O =96000 SP & S.G.O =48000 SP**

Qualified for  
STAR SAPPHIRE DS

#### DIRECT SELLER-B

<u>S.A.O</u>	<u>S.G.O</u>	<u>S.A.O</u>	<u>S.A.O</u>	<u>S.G.O</u>	<u>S.A.O</u>	<u>S.A.O</u>	<u>S.G.O</u>	<u>S.A.O</u>	<u>S.A.O</u>	<u>S.G.O</u>
<b>A</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>B</b>	<b>D</b>	<b>E</b>	<b>C</b>	<b>D</b>	<b>F</b>	<b>G</b>
25456	24356	23678	45346	24440	34876	12012	31245	15959	21567	9510

**S.A.O =192000 SP & S.G.O =96000 SP**

Qualified for  
DIAMOND DS

#### DIRECT SELLER-C

<u>S.A.O</u>	<u>S.G.O</u>	<u>S.A.O</u>	<u>S.A.O</u>	<u>S.G.O</u>	<u>S.A.O</u>	<u>S.A.O</u>	<u>S.G.O</u>	<u>S.G.O</u>	<u>S.A.O</u>	<u>S.G.O</u>	<u>S.A.O</u>
<b>A</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>B</b>	<b>D</b>	<b>E</b>	<b>C</b>	<b>D</b>	<b>F</b>	<b>E</b>	<b>G</b>
28678	46568	45678	56765	51436	61453	45367	34865	26545	65876	32586	80183

**S.A.O =384000 SP & S.G.O =192000 SP**

Qualified for  
BLUE DIAMOND DS

**DIRECT SELLER-D**



**S.A.O = 768000 SP & S.G.O = 384000 SP**

Qualified for  
**BLACK DIAMOND DS**

**DIRECT SELLER-E**



**S.A.O = 1536000 SP & S.G.O = 768000 SP**

Qualified for  
**ROYAL DIAMOND DS**

**DIRECT SELLER-F**



**S.A.O = 3072000 SP & S.G.O = 1536000 SP**

Qualified for  
**CROWN DIAMOND DS**

Such Star Sales Leadership Commission shall be distributed as per below mentioned percentage of Sales Leadership Commission as calculated below :-

**Table - B**

Below mentioned minimum SP required every month to qualify in Star Sales Leadership Commission

Star Sapphire DS All Achievers	→	23.20%
Diamond DS all Achievers	→	18.3%
Blue Diamond DS all Achievers	→	17%
Black Diamond DS all Achievers	→	14%
Royal Diamond DS all Achievers	→	13.5%
Crown Diamond DS all Achievers	→	14%

Sales Point in S.A.O	Sales Point in S.G.O
500 SP	500 SP
1000 SP	1000 SP
1500 SP	1500 SP
2000 SP	2000 SP
2500 SP	2500 SP
3000 SP	3000 SP

**KINDLY NOTE THAT-**

- In Star Sales Leadership Commission, company shall distribute Rs. 15.00 for 1 SP as explained in the below example.
- 9th to 14th Rank Star Sales Leadership Commission shall be calculated and distributed among all achieved 9th to 14th Rank on monthly basis with in the maximum limit of twelve months in partly basis as mentioned below % of Rs. 15.00 till the realization of the maximum prescribed limit.
- To consider the Rank to receive Star Sales Leadership Commission. It shall be calculated on the basis of sales point accumulated in corresponding organizations on monthly basis as per above Diagrams.
- To maintain & get such commission on regular basis a Self Purchase of 45 SP per month should be done by Star Sapphire & above Rank Direct Sellers.
- Direct Seller shall have the right to receive Star Sales Leadership Commission when direct seller maintain Minimum SALES as indicated in (Table B) on Month-to-Month basis.
- If anyone has missed/skipped the criteria mentioned in Table - B during the month then maximum prescribed limit shall be reduced by that month percentage amount.
- Star Sales Leadership Commission would be calculated on the monthly basis i.e. at the end of each month.
- If the achievers of such commission in particular category is more than one than the company shall distributed such commission in all achievers equally as mentioned in the example at below.
- The company shall provide maximum Star Sales Leadership Commission as below mentioned prescribed limit -

## **FORMULA OF CALCULATION FOR STAR SALES LEADERSHIP COMMISSION**

Suppose,

1st Monthly Total S.P Turnover of Company = 7000000 SP

Distribution @Rs. 15 per SP = Rs. 15 x 7000000 SP = Rs. 10,50,00,000/- (Will be distributed as per % of Rank wise)

Example For Diamond, Total Achiever in 1st Month = 18

Fund for Distribution = Rs. 10,50,00,000  $\times \frac{18.3}{100}$  = Rs. 1,92,15,000/-

Monthly Sales Commission Rate (MSCR) =  $\frac{\text{Rs. } 1,92,15,000}{18}$  = Rs. 10,67,500/- (Each A to R will get Rs. 10,67,500/- up to max. Prescribed limit **as shown in Table B-1**)

Now, 2nd Month, Total SP Turnover of Company = 7000000 SP

Total new Diamond in 2nd Month = 18 (Now, Total no. of Diamonds for distribution 18+18= 36)

Fund for distribution = Rs. 15 x 7000000 SP = Rs. 10,50,00,000  $\times \frac{18.3}{100}$  = Rs. 1,92,15,000/-

Monthly Sales Commission Rate (MSCR) =  $\frac{\text{Rs. } 1,92,15,000}{36}$  = Rs. 5,33,750 /- (Each A to R will get Rs. 1,72,500 /- & S to AJ will get Rs. 8,95,000/- up to max. prescribed limit **as shown in Table B-1**)

Now, 3rd Month, Total SP Turnover of Company = 7000000 SP

Total New Diamond in 3rd Month = 19 (Now, Total no. of Diamonds for distribution 18+19= 37)

Fund for distribution = Rs. 15 x 7000000 SP = Rs. 10,50,00,000  $\times \frac{18.3}{100}$  = Rs. 1,92,15,000/-

Monthly Sales Commission Rate (MSCR) =  $\frac{\text{Rs. } 1,92,15,000}{37}$  = Rs. 5,19,324.32/- (But, S to AJ will get Rs. 3,45,000/- up to max. prescribed limit & AK to AAC will get Rs. 6,84,473.68/- **as shown in Table B-1**)

S. No.	Rank	Star Sales Leadership Commission
1	Star Sapphire DS all achievers	23.20% of Star Sales Leadership Commission as calculated below or up to maximum prescribed limit of Rs. 8,20,000/- whichever is lower.
2	Diamond DS all achievers	18.3% of Star Sales Leadership Commission as calculated below or up to maximum prescribed limit of Rs. 12,40,000/- Whichever is lower.
3	Blue Diamond DS all achievers	17 %of Star Sales Leadership Commission as calculated below or up to maximum prescribed limit of Rs. 22,00,000/- whichever is lower.
4	Black Diamond DS all achievers	14% of Star Sales Leadership Commission as calculated below or up to maximum prescribed limit of Rs. 35,00,000/- whichever is lower.
5	Royal Diamond DS all achievers	13.5% of Star Sales Leadership Commission as calculated below or up to maximum prescribed limit of Rs. 59,00,000/- whichever is lower.
6	Crown Diamond DS all achievers	14% of Star Sales Leadership Commission as calculated below or up to maximum prescribed limit of Rs. 93,00,000/- whichever is lower.

**TABLE - B1 FOR DISTRIBUTION (IN RUPEES)**

Distribution	Achievers	1st Month	2nd Month	3rd Month	Max Prescribed Limit	Percentage (%)
A to R Completed in 2 Months	A	1067500	172500		1240000	18.3%
	B	1067500	172500		1240000	18.3%
	C	1067500	172500		1240000	18.3%
	D	1067500	172500		1240000	18.3%
	E	1067500	172500		1240000	18.3%
	F	1067500	172500		1240000	18.3%
	G	1067500	172500		1240000	18.3%
	H	1067500	172500		1240000	18.3%
	I	1067500	172500		1240000	18.3%
	J	1067500	172500		1240000	18.3%
	K	1067500	172500		1240000	18.3%
	L	1067500	172500		1240000	18.3%
	M	1067500	172500		1240000	18.3%
	N	1067500	172500		1240000	18.3%
	O	1067500	172500		1240000	18.3%
	P	1067500	172500		1240000	18.3%
Q	1067500	172500		1240000	18.3%	
R	1067500	172500		1240000	18.3%	
S to AJ Completed in 2 Months	S		895000	345000	1240000	18.3%
	T		895000	345000	1240000	18.3%
	U		895000	345000	1240000	18.3%
	V		895000	345000	1240000	18.3%
	W		895000	345000	1240000	18.3%
	X		895000	345000	1240000	18.3%
	Y		895000	345000	1240000	18.3%
	Z		895000	345000	1240000	18.3%
	AA		895000	345000	1240000	18.3%
	AB		895000	345000	1240000	18.3%
	AC		895000	345000	1240000	18.3%
	AD		895000	345000	1240000	18.3%
	AE		895000	345000	1240000	18.3%
	AF		895000	345000	1240000	18.3%
AG		895000	345000	1240000	18.3%	
AH		895000	345000	1240000	18.3%	
AI		895000	345000	1240000	18.3%	
AJ		895000	345000	1240000	18.3%	
AK to AAC	AK			684474	1240000	18.3%
	AL			684474	1240000	18.3%
	AM			684474	1240000	18.3%
	AN			684474	1240000	18.3%
	AO			684474	1240000	18.3%
	AP			684474	1240000	18.3%
	AQ			684474	1240000	18.3%
	AR			684474	1240000	18.3%
	AS			684474	1240000	18.3%
	AT			684474	1240000	18.3%
	AU			684474	1240000	18.3%
	AV			684474	1240000	18.3%
	AW			684474	1240000	18.3%
	AX			684474	1240000	18.3%
	AY			684474	1240000	18.3%
	AZ			684474	1240000	18.3%
	AAA			684474	1240000	18.3%
	AAB			684474	1240000	18.3%
AAC			684474	1240000	18.3%	

Note : Fund will be calculated & distributed as subjected to the maximum prescribe limit among all achievers.

## D. AMBASSADOR CLUB LEADERSHIP COMMISSION

The company shall provide another commission in form of AMBASSADOR CLUB LEADERSHIP COMMISSION as Rs. 7 for each 1 SP on the achievement of specified purchase/sale by the direct seller as below -

DIRECT SELLER - A														Qualified for AMBASSADOR DS						
S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.G.O	S.A.O		
A	A	B	C	B	D	E	C	F	G	D	H	I	E	I	K	F	G	L		
1255000	1045673	765400	350000	345600	125400	233600	134500	110000	157000											
1145600	1325000	740527	550000	235000	165400	323200	156700	52400												
S.A.O = 6144000 SP & S.G.O = 3072000 SP																				
DIRECT SELLER - B														Qualified for ROYAL AMBASSADOR DS						
S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.G.O	S.A.O		
A	A	B	C	B	D	E	C	F	G	D	H	I	E	I	K	F	G	L		
2150600	1345000	720000	1175000	1234500	546700	933600	450000	660000	156000											
2145600	1045600	1965000	850600	945600	761700	435670	125400	785430												
S.A.O = 12288000 SP & S.G.O = 6144000 SP																				
DIRECT SELLER - C														Qualified for CROWN AMBASSADOR DS						
S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.G.O	S.A.O		
A	A	B	C	B	D	E	C	F	G	D	H	I	E	I	K	F	G	L		
3145600	4560000	1226900	2150950	1546780	1745600	678900	980700	1156400	2269380											
4151500	3278000	2850900	1032000	1090890	1234000	990600	789900	1985000												
S.A.O = 24576000 SP & S.G.O = 12288000 SP																				
DIRECT SELLER - D														Qualified for BRAND AMBASSADOR DS						
S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.A.O	S.A.O	S.G.O	S.G.O	S.A.O		
A	A	B	C	B	D	E	C	F	G	D	H	I	E	I	K	F	G	L		
4657800	4256780	5870900	4080900	4870700	3570900	1876500	1960700	1980900	2574800											
5134700	4290000	5645700	4890890	5753620	5134500	2870000	4050000	257710												
S.A.O = 49152000 SP & S.G.O = 24576000 SP																				

Such Ambassador Club Leadership Commission will be distributed as per below mentioned percentage of Ambassador Club Leadership Commission calculated as below :-

		Table - C	
		Below mentioned minimum SP required every month to qualify in Ambassador Club Leadership	
		Fresh Sales Point in S.A.O	Fresh Sales Point in S.G.O
Ambassador DS all achievers	→	32.15%	5000 SP
Royal Ambassador DS all achievers	→	25%	7500 SP
Crown Ambassador DS all achievers	→	25%	10000 SP
Brand Ambassador DS all achievers	→	17.85%	15000 SP

**KINDLY NOTE THAT-**

1. In Ambassador Club Leadership Commission, company shall provide Rs.7.00 for 1 SP as explained in below example.
2. 15th to 18th Rank Ambassador Club Leadership Commission shall be calculated on monthly basis and distributed among all achieved 15th to 18th Rank on the basis of company monthly sales point turnover up to maximum prescribed limit in partly basis as below specified % of Rs. 7.00 till the realization of the maximum prescribed limit.
3. To consider the Rank to receive Ambassador Club Leadership Commission. It shall be calculated on the basis of sales point accumulated in corresponding organizations on monthly basis as per above Diagrams.
4. To maintain & get such commission on regular basis a Self Purchase of 45 SP per month should be done by Ambassador & above Rank Direct Sellers.
5. Direct Seller shall have the right to receive Ambassador Club Leadership Commission when direct seller maintain Minimum Sales as indicated above (Table C) on a month-to-month basis.
6. If anyone has missed/skipped the criteria mentioned in Table-C during the month then maximum prescribed limit shall be reduced by that month percentage amount.
7. Ambassador Club Leadership Commission would be calculated on the monthly basis (i.e.) at the end of each month.
8. If the achievers of such commission in particular category is more than one than the company shall distribute such commission all achievers equally as mentioned in the example as below.
9. The company shall provide maximum Ambassador Club Leadership Commission as below mentioned prescribed limit.

S. No.	Rank	Ambassador Club Leadership Commission
1	Ambassador DS all achievers	32.15% of Ambassador Club Leadership Commission as calculated above or up to maximum prescribed limit of Rs. 1,50,00,000/- whichever is lower.
2	Royal Ambassador DS all achievers	25% of Ambassador Club Leadership Commission as calculated above or up to maximum prescribed limit of Rs. 2,85,00,000/- Whichever is lower.
3	Crown Ambassador DS all achievers	25% of Ambassador Club Leadership Commission as calculated above or up to maximum prescribed limit of Rs. 5,50,00,000/- whichever is lower.
4	Brand Ambassador DS all achievers	17.85% of Ambassador Club Leadership Commission as calculated above or up to maximum prescribed limit of Rs. 12,00,00,000/- whichever is lower.

**FORMULA OF CALCULATION FOR ROYAL AMBASSADOR CLUB LEADERSHIP COMMISSION**

Suppose,

1st Month Total SP Turnover of Company = 7000000 SP

Distribution @Rs. 7 per SP = Rs. 7 x 7000000 SP = Rs. 4,90,00,000 /- (will be distributed as per % of Rank wise)

Example For Royal Ambassador, Total Achiever in 1 Month = 1(A)

Fund for Distribution =  $Rs. 4,90,00,000 \times \frac{25}{100} = Rs. 1,22,50,000/-$

MSCR =  $\frac{Rs. 1,22,50,000}{1} = Rs. 1,22,50,000/-$  (Will be distributed to A in 1st Month as shown in Table C-1)

2nd Month Total SP Turnover of Company = 7000000 SP

Distribution @Rs. 7 per SP = Rs. 7 x 7000000 SP = Rs. 4,90,00,000/- (will be distributed as per % of Rank wise)

Example For Royal Ambassador, Total Achievers from last month = 1(A)

Fund for Distribution =  $Rs. 4,90,00,000 \times \frac{25}{100} = Rs. 1,22,50,000/-$

MSCR =  $\frac{Rs. 1,22,50,000}{1} = Rs. 1,22,50,000/-$  (Will be distributed to A in 2nd Month as shown in Table C-1)

3rd Month Total SP Turnover of Company = 7000000 SP

Distribution @ Rs. 7 per SP = Rs. 7 x 7000000 SP = Rs. 4,90,00,000/- (will be distributed as per % of Rank wise)

Example For Royal Ambassador, Total Achievers from last month = 1(A) + 1(B) New Achiever = Total 2

Fund for Distribution = Rs. 4,90,00,000 x  $\frac{25}{100}$  = Rs. 1,22,50,000/-

Now MSCR =  $\frac{\text{Rs. } 1,22,50,000}{2}$  = Rs. 61,25,000/- (But, A will get Rs. 40,00,000/- as per max prescribed limit & B will get Rs. 82,50,000 in 1st Month)

**TABLE C-1 FOR DISTRIBUTION (In Rupees)**

Achievers	1st Month	2nd Month	3rd Month	Maximum Limit	%
A	1,22,50,000	1,22,50,000	40,00,000	2,85,00,000	25%
B			82,50,000	2,85,00,000	25%

(Ambassador Club Leadership Commission distribution shall be in partly basis up to maximum prescribed limit as per company Purchase Sales point turnover)

### E. ELITE BRAND AMBASSADOR CLUB COMMISSION

The company shall provide another commission in form of Elite Brand Ambassador Club Commission as Rs. 2.5 for each 1 SP on the achievement of specified purchase/sale by the direct seller as below -

#### DIRECT SELLER -A



S.A.O = 98304000 SP & S.G.O = 49152000 SP

Qualified for  
CHIEF BRAND  
AMBASSADOR DS

#### DIRECT SELLER -B



S.A.O = 196608000 SP & S.G.O = 98304000 SP

Qualified for  
GLOBAL BRAND  
AMBASSADOR DS

Such ELITE BRAND AMBASSADOR CLUB COMMISSION will be distributed as per below mentioned percentage of ELITE BRAND AMBASSADOR CLUB COMMISSION calculated as below : -

Table - D

Below mentioned minimum SP required every month to qualify in ELITE BRAND AMBASSADOR CLUB

Fresh Sales Point in S.A.O	Fresh Sales Point in S.G.O
30000 SP	30000 SP
60000 SP	60000 SP

Chief Brand Ambassador DS All Achievers → 50%

Global Brand Ambassador DS All Achievers → 50%

**KINDLY NOTE THAT-**

1. In Elite Brand Ambassador Club Commission, company shall provide Rs. 2.5 for 1 SP as explained in below example.
2. 19th to 20th Rank Elite Brand Ambassador Club Commission shall be calculated on monthly basis and distributed among all achieved 19th to 20th Rank on the basis of company monthly sales point turnover up to maximum prescribed limit in partly basis as below specified % of Rs. 2.5 till the realization of the maximum prescribed limit.
3. To consider the Rank to receive Elite Brand Ambassador Club Commission. It shall be calculated on the basis of sales point accumulated in corresponding organizations on monthly basis as per above Diagrams.
4. To maintain & get such commission on regular basis a Self Purchase of 45 SP per month should be done by Chief Brand Ambassador & Global Brand Ambassador Direct Sellers.
5. Direct Seller shall have the right to receive Elite Brand Ambassador Club Commission when direct seller maintain Minimum Sales as indicated above (Table D) on a month-to-month basis.
6. If anyone has missed/skipped the criteria mentioned in Table-D during the month then maximum prescribed limit shall be reduced by that month percentage amount.
7. Elite Brand Ambassador Club Commission would be calculated on the monthly basis (i.e.) at the end of each month.
8. If the achievers of such commission in particular category is more than one than the company shall distribute such commission all achievers equally as mentioned in the example as below.
9. The company shall provide maximum Elite Brand Ambassador Club Commission as below mentioned prescribed limit.

S. No.	Rank	Ambassador Club Leadership Commission
1	Chief Brand Ambassador DS all achievers	50% of Elite Brand Ambassador Club Commission as calculated above or up to maximum prescribed limit of Rs. 25,00,00,000/- whichever is lower.
2	Global Brand Ambassador DS all achievers	50% of Elite Brand Ambassador Club Commission as calculated above or up to maximum prescribed limit of Rs. 50,00,00,000/- Whichever is lower.

**FORMULA OF CALCULATION FOR ELITE BRAND AMBASSADOR CLUB COMMISSION**

Suppose,

1st Month Total SP Turnover of Company = 7000000 SP

Distribution @Rs. 2.5 per SP = Rs. 2.5 x 7000000 SP = Rs. 1,75,00,000/- (will be distributed as per % of Rank wise)

Example For Elite Brand Ambassador, Total Achiever in 1 Month = 1(A)

Fund for Distribution = Rs. 1,75,00,000 x  $\frac{50}{100}$  = Rs. 87,50,000/-

MSCR =  $\frac{\text{Rs. } 87,50,000}{1}$  = Rs. 87,50,000/- (will be distributed to A in 1st Month as shown in Table D-1)

2nd Month Total SP Turnover of Company = 7000000 SP

Distribution @Rs. 2.5 per SP = Rs. 2.5 x 7000000 SP = Rs. 1,75,00,000/- (will be distributed as per % of Rank wise)

Example For Elite Brand Ambassador, Total Achievers from last month = 1(A)

Fund for Distribution = Rs. 1,75,00,000 x  $\frac{50}{100}$  = Rs. 87,50,000/-

MSCR =  $\frac{\text{Rs. } 87,50,000}{1}$  = Rs. 87,50,000/- (will be distributed to A in 2nd Month as shown in Table D-1 and same will be distributed each month regularly up to maximum prescribed limit of 25,00,00,000/-)

**TABLE D-1 FOR DISTRIBUTION (In Rupees)**

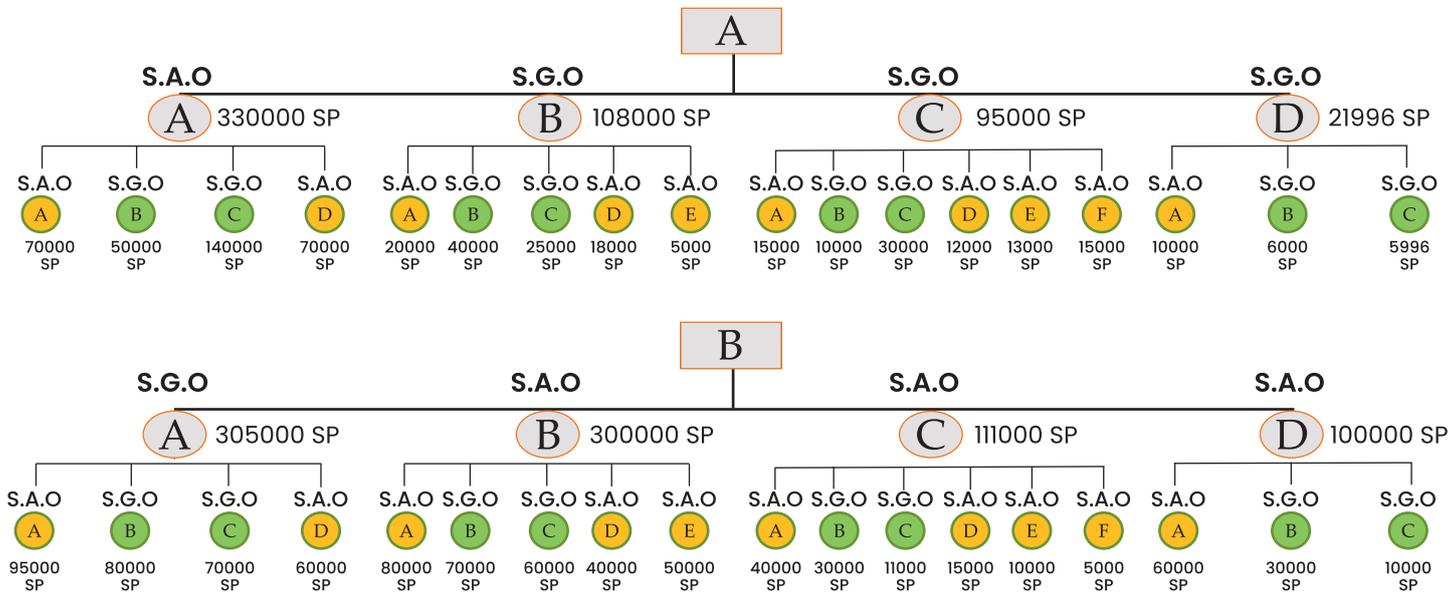
Achievers	1st Month	2nd Month	3rd Month	4th Month	5th Month	6th Month	Maximum Limit	%
A	87,50,000	87,50,000	87,50,000	87,50,000	87,50,000	87,50,000	25,00,00,000	50%

(Elite Brand Ambassador Club Commission distribution shall be in partly basis up to maximum prescribed limit as per company Purchase Sales point turnover)

**F. PREMIUM STAR SALES PERFORMANCE COMMISSION**

(The company shall provide another sales commission in form of Premium Star Sales Performance Commission in which company is distributing Rs. 1.00 for 1 SP)

**Example**



**From Above Mentioned Example**

A Total Sales SP from SAO = 330000 SP ; B Total Sales SP from SAO = 511000 SP  
 A Total Sales SP from SGO = 224996 SP ; B Total Sales SP from SGO = 305000 SP  
 For A, EQUIVALENT SP is = 224996 SP For B, EQUIVALENT SP is = 305000 SP

But, 20000 SP is already used in Premium Direct Seller maximum Eligible Commission of that week from corresponding organizations i.e. (SAO & SGO).

For A, eligible SP for PREMIUM STAR SALES PERFORMANCE COMMISSION = 224996 - 20000 SP = 204996 SP  
 For B eligible SP for PREMIUM STAR SALES PERFORMANCE COMMISSION = 305000 - 20000 SP = 285000 SP

**FORMULA OF CALCULATION FOR PREMIUM STAR SALES PERFORMANCE COMMISSION**

$$\frac{\text{Total Premium Direct Seller equivalent SP after Maximum Eligible Sales Commission of that week}}{\text{}} = \text{PREMIUM STAR SALES PERFORMANCE COMMISSION RATE}$$

**For Example:-**

Total SP Turnover in week = 1750000 SP  
 Total Premium Direct Seller equivalent cycle after Maximum eligible Commission of that week = 1750000 SP  
 Now, 1750000 SP x 1 Rs. = Rs. 17,50,000.00  

$$1750000 \text{ SP} \times 1 \text{ Rs.} = \frac{17,50,000}{17,50,000} = \text{Rs. } 1.00 \text{ (Premium Star Sales Performance Commission Rate)}$$
  
 Now, Premium Star Sales Performance Commission for A :- 204996 x 1 = Rs. 2,04,996/-  
 Premium Star Sales Performance Commission for B :- 285000 x 1 = Rs. 2,85,000/-

**Kindly Note that -**

1. The calculation for the PREMIUM STAR SALES PERFORMANCE COMMISSION will be on weekly basis.
2. This type of commission is applicable for only Premium Direct Seller category. Executive & Super Direct Seller category is not eligible for this commission. (Category is already mentioned in Table-A)
3. Weekly Maximum eligibility limit for PREMIUM STAR SALES PERFORMANCE COMMISSION is Rs. 6,00,000.00 for each Premium Star Direct Seller.
4. Premium Star Direct Seller Means: One who qualifies the maximum eligible sales growth commission from corresponding sales organizations with equivalent 20000 SP.
5. To Calculate Premium Star Sales Performance Commission already achieved Sales Growth Commission of Rs. 2,00,000/- or 20000 SP in corresponding organization shall be deducted.
6. If the achievers of such commission in particular category is more than one than the company shall distribute such commission in all achievers as mentioned in the example at above.

**G. DIAMOND MONTHLY SALES ROYALTY COMMISSION**

- Diamond Monthly Sales Royalty Commission will be calculated & distributed on monthly basis.
- Company shall distribute 75 paisa per SP for this Monthly Sales Royalty Commission.

**Formula of Calculation (For Diamond Monthly Sales Royalty Commission)**

$$\frac{\text{Total company SP Turnover that month} \times .75 \text{ paisa}}{\text{Total no. of Diamond Rank Direct Sellers in that month}}$$

**Example:**

**Suppose**

Monthly SP Turnover of Company = 7000000 SP  
 = 7000000 SP X .75 Paisa  
 = 52,50,000/- INR  
 Total no. of Diamond Rank Direct Seller in that month = 260

**Now,**

$$\frac{52,50,000}{260} = 20,192.30/-$$

This Rs. 20,192.30/- will be distributed among all 260 Diamond Rank Direct Sellers individually in that month.

**Conditions to avail Diamond Monthly Sales Royalty Commission:**

1. Minimum 1500 SP business required in a month. (Including self repurchase, team repurchase & Fresh Sales SP).
2. Self 45 SP repurchase should be continue in each month.
3. Attend all meeting & functions organized by the company. In case of unavailability the reason provided should be genuine.
4. This calculation will be on a month-to-month basis, and the commission will be exclusively reserved for Diamond Rank Direct Sellers in that month.

## **H. BLUE DIAMOND MONTHLY SALES ROYALTY COMMISSION**

- Blue Diamond Monthly Sales Royalty Commission will be calculated & distributed on monthly basis.
- Company shall distribute 75 paisa per SP for this Monthly Sales Royalty Commission.

### **Formula of Calculation (For Blue Diamond Monthly Sales Royalty Commission)**

$$\frac{\text{Total company SP Turnover that month} \times .75 \text{ paisa}}{\text{Total no. of Blue Diamond Rank Direct Sellers in that month}}$$

### **Example:**

#### **Suppose**

$$\begin{aligned} \text{Monthly SP Turnover of Company} &= 7000000 \text{ SP} \\ &= 7000000 \text{ SP} \times .75 \text{ Paisa} \\ &= 52,50,000/- \text{ INR} \end{aligned}$$

$$\text{Total no. of Blue Diamond Rank Direct Seller in that month} = 150$$

#### **Now,**

$$\frac{52,50,000}{150} = 35,000/-$$

This Rs. 35,000/- will be distributed among all 150 Blue Diamond Rank Direct Sellers individually in that month.

## **Conditions to avail Blue Diamond Monthly Sales Royalty Commission:**

1. Minimum 3000 SP business required in a month. (Including self repurchase, team repurchase & Fresh Sales SP).
2. Self 45 SP repurchase should be continue in each month.
3. Attend all meeting & functions organized by the company. In case of unavailability the reason provided should be genuine.
4. This calculation will be on a month-to-month basis, and the commission will be exclusively reserved for Diamond Rank Direct Sellers in that month.

## **I. PREFERRED CONSUMER SALES COMMISSION**

The Company shall provide another sales commission in form of PREFERRED CONSUMER SALES COMMISSION on below mentioned terms & criteria :-

1. Each Direct Seller will get a unique Preferred consumer code & eligible to get this Commission.
2. Preferred consumer will get 10% discount on MRP if purchase product by putting any his Preferred Consumer code as given by Direct Sellers.
3. Direct Seller will get 10% amount of product MRP as PREFERRED CONSUMER SALES COMMISSION which is purchased by consumer by putting his Preferred Consumer code.
4. All SP accumulated by PREFERRED CONSUMER purchased products will be added in corresponding organization of such Direct seller .
5. Preferred consumer shall not be considered as Direct Seller in any corresponding organization of Direct Seller.

### **KINDLY NOTE :-**

1. That, the above mentioned calculations of Overall S.P turnover of company. Commission will be given on Weekly / Monthly basis from Company which will be decided on the purchase/sale products SP Turnover of company as per above mentioned mathematical calculations.
2. That, this Amount is not Fixed, Guaranteed or Secured to the direct sellers in any aspect. It is exclusively, wholly & completely depend on the every week/month turnover of company S.P in proportion to the achieved sales by direct sellers.

## **BUSINESS SEMINARS FOR DIRECT SELLERS AS PER RANK**

<b>S. No.</b>	<b>Direct Seller Rank</b>	<b>Destination</b>
1	SAPPHIRE DS	Malaysia for Self (3N/4D)
2	STAR SAPPHIRE DS	Dubai for Couple + 2 Children (3N/4D)
3	DIAMOND DS	Srilanka for Couple (3N/4D)
4	BLUE DIAMOND DS	2N Singapore / 2N Dream Cruise For Couple + 2 Children (4N/5D)
5	BLACK DIAMOND DS	St. Petersburg for self (4N/5D)
6	ROYAL DIAMOND DS	Switzerland for Couple + 2 Children (5N/6D)
7	CROWN DIAMOND DS	Moscow for Couple +2 Children (4N/5D)
8	AMBASSADOR DS	London for Self (5N/6D)
9	BRAND AMBASSADOR DS	Australia for couple + 2 Children (5N/6D)

Sales Growth Commission & Premium Star Sales Performance Commission will be closed weekly i.e. - (Wednesday)

Monthly Sales performance Commission, Star Sales Leadership Commission, Ambassador Club Leadership Commission, Diamond Monthly Sales Royalty Commission & Preferred Consumer Sales Commission will be closed monthly i.e. - (Last date of every Month) Deduction - TDS according to Income Tax Law.

## **WHY AWPL IS THE BEST PLATFORM?**

- In 11 Years, 1st company to achieve 1000 Cr. benchmark annually in such short period.
- Has set records with 24 Hrs. payout transfer TAT.
- Record Breaking Domestic & International Trips Delivered.
- We strictly follow all Direct Selling compliances, maintaining a spotless record till date.
- 100% Customer Satisfaction, with best product results.
- 500 Diamonds in 11 years.
- Highest (300) luxury car achievers in 11 years.
- 1st company to make record in Training system - SOS.
- 1st Company to increase capping in history of direct selling industry.
- 1st Company to Organize Vijayrath Campaign.
- 1st Company to introduce Diamond Royalty.
- 1st Company to Introduce Female Special Bonus.
- 1st Company to launch 250 products at once - making history.
- We are one of company - with same business plan from starting to till date.

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